



Your Neighborhood Realtors

www.hersheysmillrealty.com

Call the real
Hershey's Mill
estate experts!

(610) 436-8922

Buyers Guide

We provide the following as a helpful guide to the home buying process. Please also download the *Consumer Notice* in preparation (required by the Pennsylvania Board of Realtors).

1. **Loan Pre-Approval**

Before you shop for a home, enhance your buying power by getting pre-approval or pre-qualified. A great place to start would be those we list on our *financing resource page*.

2. **Choose a Professional**

Work with an experienced *Hershey's Mill Realty salesperson* to help you through the home-buying process as well as educate you about styles of homes in Hershey's Mill. We have a *complete library of all standard floor plans*, which are available for you to review during your search. Our agents will help to make the buying process a pleasant experience and help you find the perfect home.

3. **Learn the Market**

Our free service for home buyers is the most efficient way to search. *Register to receive automatic emails* as properties that meet your specifications become available for sale. Visit our *open-homes* to view current properties and meet one of *our agents*.

4. **Shop for a home and make an offer**

Our agents are here seven days a week to work with you in looking for that perfect home. When you find what you are looking for, we will prepare the offer and present it on your behalf. All negotiations will be handled through us, and we will be your advocate throughout the process in trying to secure what you want for you terms. If you would like your attorney to review any contracts, we will be happy to forward all paperwork.

5. **Inspection Process**

Your Hershey's Mill agent will be with you along the way as all of the various inspections are conducted. They will be the liaison between the Seller and you and any other parties involved. They will be able to assist you with recommendations for any contractors that are needed along the way as a result of any inspection or decorating concerns.

6. **Settlement**

Your Hershey's Mill agent will be in constant communication throughout the period from the signing of the contract until Closing. They will assist with financial details, moving details, meeting contractors and also prepare a final closing letter outlining everything needed for settlement. They will attend closing with you or on your behalf, and if necessary be in in communication with you, your lender, your attorney, the title company, and the Seller along the way.

Hershey's Mill Realty Corp.

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